

## Medical consumables and waste collection

### Capes Medical Supplies

For over 26 years, [Capes Medical Supplies](#) has provided quality medical consumables to Primary Health Organisations across the motu. Their core offering is extensive, covering medical consumables, sutures, wound care, diagnostic equipment, sterilisation solutions, handheld ultrasounds, general surgical instruments, and Cryosurgery Pens.

#### Exclusive pricing and benefits

As a Pinnacle Group member, you are now entitled to significant savings, including:

- Exclusive below-wholesale pricing on contracted medical supplies.
- An additional 2 per cent discount off the entire Capes range.

#### Service you can count on

Beyond the savings, you will enjoy the premium service Capes is known for:

- Fast delivery: Same-day dispatch on orders placed before 2pm.
- Free delivery: Delivery is free anywhere in NZ for orders over \$200 (excl. GST).
- Dedicated support: Direct access to your experienced sales representative, Michelle Jennings, and a customer support team available Mon-Fri, 8:00am-4:30pm.
- Easy ordering: Access to the Capes online portal, preloaded with your special pricing and discounts.

#### Upcoming website training

Capes will host two dedicated sessions to help you navigate their online ordering system. To attend, please RSVP to Lou Eaton at [hello@capesmedical.co.nz](mailto:hello@capesmedical.co.nz).

- *Session 1:* Tuesday, 3 February | 9:00-9:30am.
- *Session 2:* Wednesday, 4 February | 12:00-12:30pm .

#### How to get started

Whether you are a new or existing customer, please email Lou at [hello@capesmedical.co.nz](mailto:hello@capesmedical.co.nz) to ensure your account is set up with the new Pinnacle Group pricing tiers.